

Green Dot RFP Answers

2019-2020

1. Please confirm you are looking for flat pricing with no increases for the initial two-year term.
 - a. **Yes, this is correct.**

2. Will the extension years be subject to mutual agreement of both parties?
 - a. **Yes, it will be subject to mutual agreement of both parties.**

3. By which date in each of the three years must the agreement to extend the contract be made? April 1st?
 - a. **The date is May 1st.**

4. Will the price increases for any extension years that are agreed to be negotiated by the parties or would you prefer the proposers state the price increases for extension years on the RFP pricing form?
 - a. **The price increases will be negotiated by the parties for the extension years.**

5. Page 4 of the RFP requires comprehensive coverage for all Proposer vehicles. Large commercial fleets generally do not carry comprehensive coverage which covers the cost to repair damage to its own vehicles, therefore, we ask that this requirement be deleted. We have the financial resources to repair our own vehicles without this coverage and we cannot customize our insurance coverage for each individual customer we service.
 - a. **A waiver will be granted to all parties with sufficient means to operate accordingly.**

6. Please provide detailed route information that clearly identifies miles and time per route.
 - a. **Please see chart 1 below.**

7. Please provide a list of current buses utilized by the incumbent(s) including: type, capacity, wheel chair lifts, make, model and year.
 - a. **10 buses with a capacity of 56 passengers and 8 buses with a capacity of 24 passengers, with 4 having wheel chair lifts. We do not have information on make, model, and year.**

8. Please provide load counts by route.
 - a. **Please see chart 1 below.**

9. Please provide miles per route.
 - a. **Please see chart 1 below.**

10. Please provide time per route.
 - a. **Please see chart 1 below.**

Chart 1				
School	Number of Routes	Load Counts Per Route	Miles Per Route	Time Per Route
Ánimo Florence-Firestone Charter Middle School	5 buses	Approximately 50 riders per route.	3 miles per route	10 – 15 minutes per route
Ánimo Ellen Ochoa Charter Middle School	2 buses	Approximately 50 riders per route.	5 miles per route	25-30 minutes per route.
Ánimo Westside Charter Middle School	3 buses	Approximately 50 riders per route.	Route 1 – 14 miles Route 2 – 8 miles Route 3 – 14 miles	Route 1 – 1.10 hours Route 2 – 1.10 hours Route 3 – 1.10 hours
Ánimo Western Charter Middle School & Ánimo Phillis Wheatley Charter Middle School (shared campus)	3 buses	Between 7 and 12 riders per route.	Between 10 & 20 miles per route	2 hours per route.
Alain LeRoy Locke College Preparatory Academy	5 buses	Route 1 – 10 riders Route 2 – 16 riders Route 3 – 8 riders Route 4 & 5 – 20 riders	Between 10 & 16 miles per route.	Route 1 – 1.55 hours Routes 2 through 5 – 2 hours

11. Please provide a list of the number and types of preferred buses including capacity and if there are wheel chair lifts.
 - a. **10 buses with a capacity of 56 passengers**
 - b. **8 buses with a capacity of 24 passengers, with 4 having wheel chair lifts.**

12. Who is the incumbent(s)?
 - a. **Mission Transportation**

13. Please provide the total amount the District(s) paid to the incumbent(s) for transportation services from July 1, 2017 to June 30, 2018. – Darren
 - a. **Total of \$1,056,344**

14. Provide the District(s) student detailed transportation budget for the 2018-19 school year and 2019-20.
 - a. **Budget is not currently available. It is on an as needed basis.**

15. Please provide the most recent incumbent(s) contract(s), any addendums, pricing pages and any other contractual updates with the incumbent.
 - a. **Contract can be found [here](#).**

16. We also suggest the District(s) require contractors include compensation to drivers in their proposals. Also, suggest the District(s) set the starting wage at the beginning of the contract.
 - a. **It is not Green Dot's policies to set such wages for vendor employees. However, we value our vendor's hiring, training, and retention policies.**

17. Have there been any driver shortages in the last 2 years? If so, to what extent?
 - a. **No, there have been no driver shortages in the last 2 years.**

18. Please provide the incumbent's driver compensation. Include wage scale by years of service. How many drivers are at each wage level. Any benefits currently offered.
 - a. **Driver's wages are included in the total daily route invoice. Green Dot does not have access to incumbent's driver compensation.**

19. Please include a clause of understanding for possible future adjustments due to driver wages not keeping pace with the economy.
 - a. **We will include this language in the contract.**

20. Please provide the incumbent's current on-time performance.
 - a. **We do not have quantifiable data to provide. Therefore the request for GPS reports.**

21. Do the District(s) utilize GPS reports? If so, which ones?
 - a. **We currently do not utilize GPS reports.**

22. Please include a change of volume clause. If the number of routes changes, the fixed overheads are spread out over more or less buses. Thus, it makes sense the rates should be adjusted accordingly. This can be accomplished by a percent change or specify actual rates for a change in the number of routes.
 - a. **We will include this language in the contract.**

23. Alternate bids are worth allowing. There may be an alternate bid in the best interest of the District(s) which has not been considered. Worst case, the District(s) can reject all alternate bids.
 - a. **Language to reject all bids is included in "Proposal Authorities, Restriction, and Clauses" section.**

24. Do any of the Districts have available parking for the buses or excess facilities a contractor can utilize. Do any of the Districts have buses available for the contractor to utilize?
 - a. **No, we do not have available parking for the buses or any buses available for the contractor to utilize.**

25. What have been the greatest challenges regarding student transportation?
 - a. **Drivers arriving on time, particularly in the high traffic/construction area schools.**

26. What are the primary goals of this RFP?
 - a. **Green Dot desires highly efficient, reliable, and cost effective transportation services.**

27. Are the Districts interested in changing contractors?
- a. **Green Dot Board of Directors issued guidelines that require all expiring contracts go to bid. The new bid contracts are renewable up to 5 years per the board policy.**
28. How long has the incumbent serviced these Districts?
- a. **3 years under the current contract.**
29. What are the first days of school for each District?
- a. **First days of school are always within the first 2 weeks of August. For the upcoming school year, the first day of school is August 8th, 2019.**
30. Please provide liquidated damages invoiced for the last two years.
- a. **No liquidated damages invoices have been exercised by either party.**
31. Per the RFP: “*Animo Florence-Firestone Charter Middle School route is a temporary route. Their bus count may reduce beginning January 2020, once they move to their new permanent facility” Please identify the expectations on the route reduction.
- a. **Florence-Firestone currently utilizes five busses. We anticipate using three buses after relocation; however, if ridership remains at a high level, we will maintain all five.**
32. Please provide information on where the new facility will be located.
- a. **8255 Beach Street, Los Angeles, CA 90001**
33. Can you please tell me how many buses are utilized daily for the special needs and regular home to school routes?
- a. **We currently utilize nine buses for the special needs route, with three of them being equipped with wheel chair use. For regular hub to school routes we utilize 10 buses.**